



MOSCOW

GLOBAL LAW AND INVESTMENT FORUM MOSCOW

6-8 JUNE
2013



INFORMATION PARTNERS





FROM RUSSIA WITH LOVE WELCOME TO MOSCOW.

The Moscow Global Law Forum offers a series of educational programs and seminars on global law issues. These will be facilitated by top legal and investment experts from Russia and across the globe. The program is aimed at the local and expat business community and investors in Moscow; people who need to plan how to structure their international operations. This year we have paid special attention to questions of how to structure Russian inbound and outbound investments through offshore structures, and indeed, to the need of doing so in the first place. This is especially pertinent in view of the euro crisis and the financial upheavals that have shaken Cyprus and affected Russian and international offshore investors. For this purpose, we have brought in the best international specialists to explain what countries around the world have to offer. We will cover a broad range of jurisdictions: Asian, including Shanghai, Hong Kong, Indonesia, Singapore, Malaysia and Macau; European, including Switzerland, Cyprus, Malta, Luxembourg, the Baltics, the Netherlands and Ireland; and the USA.

The concept “offshore” might be considered misleading. What we actually mean is how to structure your international holdings and investments in a global world. Therefore, we will also cover countries that are not traditionally considered as “offshore” but which nevertheless offer great incentives for investment. To this end we are holding the following seminars: Business and Investment Laws in the Nordic and Baltic Regions, and Business and Investment Laws in Central and East European Countries. These seminars will focus on: Finland, Sweden, Denmark, Norway, Estonia, Lithuania, Poland, Slovakia, the Czech Republic and Hungary.

In these programs Russian business people and investors will learn about the opportunities and challenges in commerce and real estate investment in the various countries discussed. In addition, they will gain valuable insight into taxation regimes, resident permits and more. We will also deal with global compliance issues such as transfer pricing rules, anti-corruption practices, and liabilities for directors and executives. Furthermore, we will study the controversial topic of the so-called foreign agent laws in Russia and the USA. The program will additionally include training courses in English law and US contract drafting. These are designed for practicing consultants and in-house lawyers.

PROGRAM HIGHLIGHTS

- Business in Asia – Financial Hubs for Russian business
- Investment and Business in Central and Eastern Europe
- The Nordic and Baltic Region – Investment and Business
- Master Class in English Law
- Transfer Pricing in a Global Context
- Anti-Corruption Legislation in Russia
- Mediterranean Real Estate
- Future Offshore Centers
- Awara Executive Night – High-Level International Business Networking

A WORD ABOUT TELFA

Founded in 1989 the Trans-European Law Firm Alliance (TELFA) is an international alliance of independent law firms which covers the jurisdictions of Europe and beyond.

The raison d'être of TELFA is client service.

TELFA serves clients that have cross-border and/or multijurisdictional needs for legal advice. The firms within TELFA offer a wide range of legal services for corporates, entrepreneurs, family offices and high net worth individuals.

TELFA member firms now have more than 700 lawyers throughout Europe.

Through the sustained commitment of its members, TELFA has become one of the strongest alliances of independent law firms in Europe.

The fact that the member firms of TELFA are independent offers clients a flexible alternative to the global law firm model, in which internal pressures sometimes compete with the needs of client service. TELFA's focus is on client service through the provision of quality legal advice, which can be managed by the member firm in the client's jurisdiction, or the client can go direct to the member firm in the foreign jurisdiction(s) in which the client has the need for advice.

Through its affiliation with the USLAW NETWORK "USLAW" member firms of TELFA and their clients have access to known and trusted legal advisers throughout the American continent.

In order to service the needs of clients that wish to operate beyond the borders of Europe, TELFA has forged an affiliation with the USLAW NETWORK ("USLAW").

USLAW is a national organisation comprised of 68 independent member firms throughout the USA, with more than 6.000 attorneys and also firms in Brazil, Canada, Chile, China, and Argentina.

MOSCOW

GLOBAL LAW AND INVESTMENT FORUM MOSCOW

CONFERENCE CONTACTS

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SPECIAL THANKS



SEMINARS

Full list of events: <http://www.awaraeduhouse.com/en/event-calendar/>

THURSDAY 6 June, 2013

Seminar No. 1 – 9.30-12.00

GENERAL DIRECTOR POWERS AND LIABILITY IN RUSSIA

Event Highlights

What do executives need to know? What powers and liabilities do executives have in Russia? Get the latest brief on recent changes in the legislation, challenges, risks and opportunities.

Speakers



Jon Hellevig, Awara Group, Russia

Jon Hellevig was the founding partner of what is now Hellevig, Klein & Usov, part of Awara Group. He specializes in investment consulting, tax and corporate law. As the managing partner of Awara Group and in view of his long experience in Russian business and Russian culture, Hellevig is also involved in organizational consulting an executive search with Awara Direct Search.

He has written *Avenir Guide to Russian Taxes* (2002, 2003, English, Russian); *Avenir Guide to Labor Laws* (2002, 2003, Russian and English editions in 2002 and 2003); *Expressions and Interpretations*, a book on the philosophy of law and the development of Russian legal practices; *All is Art. On Democratic Competition*, and other books, articles and white papers. He regularly lectures at international seminars on these topics. His current publication is a book on "Employee Engagement in Russia" and will come out in 2013.

Jon Hellevig has a University degree in Law from the University of Helsinki, Finland (1985). In 1998 he acquired an MBA with the Ecole Nationale des Ponts et des Chaussees and University of Bristol Graduate School of International Business with KPMG European Training Center, 1998. Jon Hellevig is multi-lingual with respect to the following 4 languages: English, Russian, Swedish (native) and Finnish (native); and has also knowledge of Spanish, French and German, without being conversational in the last three.

Vladimir Kremer, AIG, Russia

Speaker's biography to be announced.

Leonid Zubarev, CMS Legal, Russia

Speaker's biography to be announced.

Further speakers to be announced.

Who should attend this seminar?

This seminar is designed for General Directors, Officers, in-house lawyers and everyone who is in charge of dealing with Directors' liability within their company.

Agenda

09.00-09.30

Registration and Welcome Coffee

09.30-10.15

General Director Powers and Liability – Recent Changes, Risks and Opportunities, by Jon Hellevig, Awara Group

10.15-11.00

Board of Directors – Challenges and Liabilities, by Vladimir Kremer, AIG

11.00-11.15

Coffee Break

11.15-12.00

Topic to be announced, by Leonid Zubarev, CMS Legal, Russia

THURSDAY 6 June, 2013

Seminar No. 2 – 9.30-12.00

TRANSFER PRICING IN A GLOBAL CONTEXT

Event Highlights

What are the best practices and the latest legislative changes and requirements for transfer pricing in Russia? Get a comprehensive insight to approach this topic from various aspects to know how to apply best practices for your organization.



Speakers

Anastasia Kukushkina

Weatherford, Russia

Anastasia holds an MBA in strategic finance (International school of business - the Financial University), PR Chapter Director of Moscow IMA with specialization: Russian and international taxation, tax management (planning and risk management), IP, Management fees, Transfer Pricing (strategy, policy, documentation, reporting, computation, APA etc.). She has been working since 2005 as VAT specialist, Transfer Pricing specialist, CIS Tax manager, Russian Transfer Pricing manager.

Further speakers to be announced.

Who should attend this seminar?

This seminar is designed for executives, lawyers, in-house lawyers, legal counsels that want to get the latest briefing in Transfer Pricing.

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THURSDAY 6 June, 2013

Seminar No. 3 – 9.30-12.00

CONTRACT DRAFTING WORKSHOP

Event Highlights

High level investment contracts are drafted according to English and U.S. law principles and style. Get hands-on training in this workshop and learn how to properly draft agreements according to English and U.S. law.

Don't miss the matching seminar: Master Class in English Law, June 7th, 09.30-12.30! Sign up separately for this seminar.

Trainer

Steven C. Spronz
Murchison & Cumming, LLP, U.S.
Steven is of Counsel in the Los Angeles office of Murchison & Cumming, LLP. He serves as Co-Chair of the firm's Business & Real Estate Transactions practice group,

focusing his practice on corporate and real estate transactional and financing matters. He represented a broad spectrum of domestic and foreign corporate, partnership, real estate and general business clients, including public and private equity funds, in mergers and acquisitions, partnership, joint venture, financing and corporate business matters and in the acquisition, disposition, financing, development and leasing of real estate.

Also a commercial mediator, Steven is a former member of the National Mediation Panel of the National Association of Securities Dealers, and has mediated real estate and commercial cases assigned by the California Superior Court to alternate dispute resolution. He has served as a volunteer mediator and mediation-training coach for the Los Angeles City Attorney's Office.

In the international arena, he participated in the environmental issues section of the academic conferences among Israel and the Palestinians, which paralleled the Multilateral Talks (the Madrid Process) during the early 1990's. In 2004, he was selected to teach a Commercial Law Practicum at Witswatersrand University in Johannesburg, South Africa in a pilot program jointly sponsored by the American Bar Association and the Black Lawyers Association of South Africa. The program was a success and Steven returned to South Africa to teach the Commercial Law Practicum in Johannesburg and Durban during 2005, in Johannesburg and Cape Town during 2006 and 2007, in Johannesburg and Gaborone (Botswana) during 2008, and in Johannesburg from 2009 to 2011.

Who should attend this seminar?

This seminar is designed for lawyers, in-house lawyers, legal counsels, who want to master their skills and knowledge in English law.

Agenda**09.00-09.30**

Registration and Welcome Coffee

09.30-11.00

Course part I

11.00-11.15

Coffee Break

11.15-12.00

Course part II

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THURSDAY 6 June, 2013

Seminar No. 4 – 15.00-18.00

RUSSIAN INBOUND AND OUTBOUND BUSINESS THROUGH ASIAN FINANCIAL HUBS

Event Highlights

What can locations like Hong Kong, Macau, Shanghai, Singapore, Indonesia, Malaysia and Thailand offer as centers for finance and commerce? Experience Hong Kong and Shanghai as Gateway to Asia and learn about the benefits of incorporating a legal entity in Hong Kong and how setting up a company in Shanghai can be your entry to the Chinese market. Find out what Macau has to offer to investors, its political system, population, economy, business environment and as tax haven. Get to know advantages to invest and do business in Indonesia, Malaysia and Thailand and benefit from Asia's favorable investment climate.

Speakers



Jan Holtbuis, *HIL International Lawyers & Advisers, Hong Kong*

Jan founded HIL in 1995 to become an international niche law firm with a specialization in Chinese law & practice. He is an experienced counsel in trans-border M&A and complex international litigations on corporate, commercial and IP disputes. He is a member of the Dutch Bar (NOVA), the International Bar Association (IBA) and Jan is registered as a non-practicing solicitor with the Law Society in London.



Jorge Menezes

Legal Macau Lawyers, Macau

Jorge graduated in Law in 1991 at the University of Lisbon, completed an LLM in 2001 at the University of Cambridge, and undertook PhD/DPhil studies (ABD) at the

University of Oxford, where he was a Research Fellow from 2007 to 2011 (Wolfson College). He lectured several subjects at the University of Lisbon, Guinea-Bissau, Stanford University (Oxford Centre) and University of Oxford. Jorge presented several papers at legal conferences and published articles in academic journals in Portugal, Macau, Hong Kong, and England, and contributed with articles in three edited books. He has practiced law for 20 years in Portugal and Macau (from 1998), and is a founding partner of Legal Macau law firm (2008), as well as a Private Notary.



Alisher Ali, *Silk Road Finance*

Alisher Ali will be speaking on Singapore and Thailand. He has over 17 years of investment management, investment banking and advisory experience in emerging and frontier markets in Eastern Europe and Eurasian countries, including Russia, Kazakhstan, Azerbaijan, Mongolia, Myanmar and Mozambique. He has worked in major international financial centers such as New York, London, Zurich, Singapore and Hong Kong. Alisher is Founder & Managing Partner of Silk Road Management and Chairman of Silk Road Finance, frontier markets investment group. He was Vice President of Auerbach Grayson & Co., a brokerage house in New York advising US institutional investors on portfolio investments in emerging markets in Europe, the Middle East and Africa (EMEA). He was Head of Corporate Finance in Central Asia and the Caucasus at Ernst & Young, as well as an investment banker at Renaissance Capital in Moscow and Credit Suisse First Boston in Zurich and London. Alisher received his Master of International Affairs from Columbia University and an MBA from Oxford University.

Who should attend this seminar?

This seminar is designed for business executives, directors, CEOs, development managers and directors, investors, business people and entrepreneurs, who want to find out about business and investment opportunities in Asia.

Attending this seminar you will learn:

- About the benefits of setting up a business in Asia
- About the political, economic, and business environment in Asia
- About the taxation advantages in Asia

Agenda

15.00-15.30

Hong Kong and Shanghai – Gateway to Asia, by Jan Holthuis, HIL

- Investing in Asia – Incorporating a legal entity in Hong Kong
- Gateway to the Chinese market - Setting up a company in Shanghai
- Shanghai – China's major financial hub
- Advantages and tips to consider

15.30-16.00

Macau – Doing Business in the World's New Gaming Capital, by Jorge Menezes, Legal Macau Lawyers

- Macau at a glance – Political System, Economy and Business Environment
- Setting up business in Macau

16.00-16.30

Business and Investment in Singapore
Alisher Ali, Silk Road Finance

16.30-16.45

Coffee Break

16.45-17.15

Business and Investment in Indonesia
speakers to be announced

17.15-17.45

Business and Investment in Malaysia
speakers to be announced

17.45-18.15

Business and Investment in Thailand
Alisher Ali, Silk Road Finance

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FRIDAY 7 June, 2013

Seminar No. 5 – 9.30-12.00

MASTER CLASS IN ENGLISH LAW

Event Highlights

High level investment contracts are drafted according to English law principles and style. Get this briefing on English Law, designed for Russian lawyers, as most of the international contracts are drafted according to English law. Learn about the fundamentals, how to take your project public and structure a joint venture agreement during a workshop!

Don't miss the matching workshop on Contract Drafting, June 6th, 09.30-12.00! Sign up separately for this workshop.



Trainers

Edward Craft, Wedlake Bell, UK
Speaker's biography to be announced.



Julian Mathews, Wedlake Bell, UK
Speaker's biography to be announced.

Who should attend this seminar?

This seminar is designed for lawyers, in-house lawyers, legal counsels, who want to master their skills and knowledge in English law.

Agenda

09.00-09.30

Registration and Welcome Coffee

09.30-11.00

Course part I

11.00-11.15

Coffee Break

11.15-12.30

Course part II

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FRIDAY 7 June, 2013

Seminar No. 6 – 9.30-12.00

INVESTING IN MEDITERRANEAN REAL ESTATE

Event Highlights

Mediterranean real estate as a reliable long term investment in times of European uncertainty – learn about the opportunities, trends and find out how to structure the deal. Learn from local experts from Greece, Italy, Spain, Portugal and Malta what these real estate markets can offer you, get briefed on taxation, residence and legal framework and financing opportunities.

Speakers



Kriton Metaxopoulos, A&K Metaxopoulos and Partners, Greece
Kriton graduated from Athens University law School as well as an LL.M graduate of the London School of Economics. He has been practicing law since 1986 and he is the Managing Partner of “A. & K. Metaxopoulos & Partners .Law Firm”. He served for nine years as a BoD member of the Trans European Law Firms Alliance (TELEFA) and also the Greek representative of the Global Advertising Law Firms Alliance (GALA).

Kriton is an expert in IP Law and Antipiracy issues, has represented for years MPA as well as the Greek Anti-Piracy Association in the field of audiovisual works (EPOE) and also Warner Music, Odeon Group and many others. His experience includes representation before Civil and Penal Courts, in France, Italy, UK and Romania.



Francesco Assegnati
CBA Studio Legale e Tributario, Italy
Francesco worked for a leading Italian independent firm, in 1997 he joined CBA becoming partner in 2008. In 2007/2008 he was seconded to the London office of Withers LLP. He is an expert in tax advice in respect of domestic and international transactions, for leading commercial and financial companies, advises real estate funds, banks and financial institutions and has a wide expertise in renewable energy real estate funds.

He is the author of articles in relation to national and international taxation of real estate sector and has co-authored several books on the subject.

He is a member of the Technical Committee of Assoiimmobiliare (Italian association of real estate business sector), auditor in several real estate companies and member of the committee of a listed fund.



Marc Gil Van Beveren
Adarve Abogados, Spain
Marc worked advising on intellectual property as counsel for the firm Clarke, Modet & C in 2000-2003 after passing through the Legal Department of Philips Spain, both in Madrid. In 2003 he joined as associate the law firm Castro Sueiro & Varela (recently integrated in KPMG Spain) working

mostly in project finance, implementing legal aspects in financial structures for the construction of vessels in Spanish yards.

Before his incorporation to Adarve Lawyers in 2013, Marc developed as associate for the law firm MAIO Legal the corporate structure for the firm in Madrid.

He advises on commercial and banking contracts particularly in aspects related to international distribution, agency and bank guarantees. He also provides legal advice to expatriates of Spanish nationality in foreign countries.



Antonio, Alfaia de Carvalho
Carvalho, Matias & Associados, Portugal

António is a member of the Portuguese Bar Association and was a partner at several law firms, before founding Carvalho, Matias & Associados in 2010. He worked also as head of legal and general counsel at various companies in the energy sector and chaired the legal expert group of EURELECTRIC in Brussels, the association representing the interests of electricity companies at pan-European level. His main areas of practice are corporate, energy, real estate, aviation and finance.



Tonio Ellul, EMD Advocates, Malta

Tonio joined EMD as a partner in 2003 and advises on corporate law, international tax & estate planning, and online gaming law matters. Prior to joining EMD, he practiced as a corporate law and tax lawyer with a big four firm for 10 years. Tonio is a council member of the Institute of Financial Services Practitioners (Malta), an executive committee member of STEP (Malta) and a member of the Chamber of Advocates (Malta). He previously lectured, and is now an examiner, in company and commercial law at the University of Malta.

Who should attend this seminar?

This seminar is designed for investors, business people and anyone who is interested in learning about the real estate market and investment options in Mediterranean countries.

Attending this seminar you will learn:

- How to analyze market conditions and trends in Mediterranean real estate
- About trends and opportunities in the target markets
- About Taxes, immigration rules, legal framework, procedures and formalities
- How to conclude the purchase and acquisition
- What to consider as a foreign investor

Agenda

09.00-09.30

Registration and Welcome Coffee

09.30-10.00

Investing in Greek Real Estate, by Kriton Metaxopoulos, A&K Metaxopoulos and Partners

- Market conditions, opportunities and sale of state owned real estate property
- Tax treatment
- Real estate purchase – procedure and formalities
- Immigration rules regulated to property investment
- Purchase of real estate property in cross border areas – prerequisites and formalities

10.00-10.30

Opportunities for Foreign Investment in the Italian Real Estate Sector, by Francesco Assegnati, CBA Studio Legale e Tributario

- Trends of the Italian real estate market
- Main instrument for foreign investors – regulatory and tax aspects
- How to structure the deal
- Italian real estate sector and development of the photovoltaic sector –what are the synergies?

10.30-11.00

Investing in Real Estate in Spain, by Marc Gil Van Beveren, Adarve Abogados

- Foreign Investment – latent period before growth 2013-1015
- New Spanish legal framework for foreign investors
- Opportunities to invest in Spanish residential real estate market

11.00-11.15

Coffee Break

11.15-11.45

Investing in Real Estate in Portugal, by Antonio, Alfaia de Carvalho, Carvalho, Matias & Associados

- Local market opportunities
- Investment solutions and tax treatments
- Golden residence permit program available to non EU investors

11.45-12.15

Investing in Real Estate in Malta, by Tonio Ellul, EMD Advocates, Malta

- Why to consider Malta?
- Overview of the Maltese property market
- Procedures to purchase property
- Residence schemes which require property in Malta
- Retirement in Malta

12.15-12.30

Closing: Discussion and Questions

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FRIDAY 7 June, 2013

Seminar No. 7 – 9.30-12.00

RUSSIAN AND GLOBAL ANTI-CORRUPTION LEGISLATION

Event Highlights

What are the latest updates in Russia, the U.S. and UK anti-bribery and anti-corruption laws and what are the efforts to fight graft? Learn about the United States Foreign Agent Registration Act (FARA), global impact of the Foreign Corrupt Practices Act (FCPA) and the recent civil and criminal prosecution trends of the United States Department of Justice and the United States Securities & Exchange Commission, and further its impact on Russian businesses. Hear about definitions, sanctions and attitude towards bribery in practice.

Speakers

Ruslan Danilevich, *International Compliance Association, Russia*
Ruslan is a professional with 15 years of experience in the financial sector, working on different positions in Sales, Operation and Risk areas.

He has had a professional Certification in Compliance and Internal Audit and was a leading senior and executive in compliance, internal control and audit departments in international banks (CITIBANK, Barclays Bank, GE Capital) and industry leaders (Mitsubishi Corporation).

His work covers developing, implementing and administering all aspects of the compliance control, internal control and audit, providing advisory to the Board of Directors, senior management and staff in charge for compliance risk & control issues including Fraud Detection and Prevention. Further he is in charge of implementation and maintenance of risk based audit approach and providing the methodology support to the self-audit framework.



Brian Dickerson, *Roetzel & Andress, U.S.*

Brian focuses his practice on complex litigation and regulatory matters defending clients against government actions, administrative proceedings, and parallel civil and criminal actions. He defends corporations and individuals in complex fraud cases including Foreign Corrupt Practices Act (FCPA), bank fraud, procurement and health care fraud, securities fraud and Foreign Agent Registration Act (FARA) in federal courts throughout the United States. His representation in defending domestic and international manufacturers, distributors in the pharmaceutical, consumer goods and hospitality from government enforcement actions provides him with a great insight on how to develop

and implement compliance programs to best protect the client with their domestic and global operations from civil and criminal liability.



Lee L. Pivovarcy, *Martin, Tate, Morrow & Marston, U.S.*

Lee is chairman of Martin, Tate, Morrow & Marston, P.C. where he engages in a private practice involving U.S. and International Commercial Litigation. He is certified as a Civil Trial Advocate by the National Board of Trial Advocacy and is a Certified Trial Specialist in civil law in Tennessee. Lee has litigated cases throughout the country, most notably in Tennessee, Mississippi, Arkansas, Texas, Louisiana, Alabama, Massachusetts, Connecticut and Illinois. He is certified by the Tennessee Supreme Court as a civil law mediator.

He received a B.A. from the University of Notre Dame in 1963 and a J.D. from Vanderbilt University School of Law in 1966.

Who should attend this seminar?

This seminar is designed for lawyers, legal counsel, compliance managers and anybody in charge of ensuring anti-bribery and anti-corruption measures to be implemented within the organization.

Attending this seminar you will learn:

- About the Foreign Agents Act of Russia and U.S. (FARA)
- Current situations and news in the anti-bribery and anti-corruption legislation
- About global and local anti-bribery sanctions
- About the cross-cultural attitude towards bribery

Agenda

09.00-09.30

Registration and Welcome Coffee

09.30-10.00

The Global Impact of the Foreign Corrupt Practices Act (FCPA) and the Foreign Agent Registration Act (FARA), by Brian Dickerson, Roetzel & Andress

10.00-10.30

The Foreign Corrupt Practices Act – Can it Reach You?, by Lee Pivovarcy, Martin, Tate, Morrow & Marston

10.30-11.00

UK Anti-Bribery Law, speaker to be announced

11.00-11.15

Coffee Break

11.15-11.45

Russian Anti-Bribery Law, speaker to be announced

11.45-12.15

Gift vs. Bribe, by Ruslan Danilevich, International Compliance Association

- Legal aspects of bribery and corruption
- Aspects of compliance

12.15-12.30

Closing: Discussion and Questions

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FRIDAY 7 June, 2013

Seminar No. 8 – 9.30-12.00

WHERE DOES RUSSIAN MONEY GO NOW?
THE FUTURE OF OFFSHORE JURISDICTION

Event Highlights

What are favorable jurisdictions for organizing Russian inbound and outbound business and investment? Find out about the financial profile and business climate of Luxembourg and offshore jurisdiction, its bank secrecy and tax regimes. Hear about reflections of the evolution of Switzerland as perceived offshore investment destination over the past ten years.

Speakers

Angelos Gregoriades

KPMG, Cyprus

Speaker's biography to be announced.



Philippe Raxhon

Tabery & Wauthier, Luxembourg

Philippe Raxhon is a senior expert in international taxation. He has been an international tax partner during 11 years at a major Belgian accountancy firm before joining Tabery &

Wauthier recently and focusing on Luxembourg taxation. Before that he worked as an auditor and as a CFO of a Belgian group. His areas of expertise include international tax, M&A tax and tax accounting.



Veronique Wauthier

Tabery & Wauthier, Luxembourg

Véronique Wauthier is the managing partner of Tabery & Wauthier. She has been a member of the Luxembourg Bar since 1992. Her principal fields of activities are

Corporate Law, Commercial Law, Financial Law, Contract Law, Labour Law and Tax Law at Luxembourg and international levels.

Stephen Balzan

EMD Advocates, Malta

Speaker's biography to be announced.



Sheena Beale, Kane Tuohy, Ireland

Sheena Beale is a partner in the Real Estate Unit of Kane Tuohy Solicitors in Dublin. Her practice focuses primarily on commercial property and her expertise includes dealing with all aspects surrounding the acquisition, development, financing, leasing and sale of property, particularly in the sale of property by receivers and liquidators. She has acted for major developers in the negotiation and granting of leases of offices and commercial properties, including a lease of an office block to a leading Dublin Law Firm

which was listed in the 2006 Annual Property Review as one of the most high profile office lettings of that year.

She is a former tutor in the Law School of the Incorporated Law Society of Ireland and was a member of the working group established by the Law Reform Commission to review the law relating to multi-unit developments which led to the enactment in Ireland of the Multi-Unit Developments Act 2011. Ms Beale wrote the chapter on Irish real estate law for "Real Estate Transactions: A Practical Global Guide", published by Global Law and Business in September 2012

Ton K. Lekkerkerker

Dirkzwager Advocaten & Notarissen, Netherlands

Speaker's biography to be announced.



Steven Spronz

Murchison & Cumming, US

See his bio on Seminar No. 3.



Christophe Rapin

Meyerlustenberger Lachenal,

Switzerland

Christophe is head of the Competition and Trade Practice Group of Meyerlustenberger Lachenal both in Geneva and

Brussels. He joined the firm in 1997 and has been a partner since 2002. He graduated at the Law school of the University of Geneva in 1993 and became assistant professor at the department of public law at the University of Geneva in 1994. In 1997 he obtained a Postgraduate Diploma from the University of Geneva (DEA). Since 2009, Christophe is the chairman of the Swiss Association for Competition Law.

His experience include practice in advising on distributorship networks including franchise relationships, cross-border activities from or to Switzerland, self-regulation requirements issue of by the Swiss franchise Association as well as the regulation applicable throughout the European Union.

Agenda

09.00-09.30

Registration and Welcome Coffee

09.30-09.50

Angelos Gregoriades, KPMG, Cyprus

09.50-10.20

Financial Center Luxembourg, by Philippe Raxhon & Veronique Wauthier, Tabery & Wauthier

- Profile as financial center and current business climate
- Luxembourg as offshore jurisdiction – regulatory aspects and bank secrecy
- Main special tax regimes – Financial Investment Company, Risk Capital Investment Company, Securitization vehicles, Specialized Investment Fund, Family Wealth Management Company
- Russian inbound and outbound structures using Luxembourg

10.20-10.40

Stephen Balzan, EMD Advocates

10.40-11.00

Sheena Beale, Kane Tuohy, Ireland

11.00-11.20

Coffee Break

11.20-11.40

Ton K. Lekkerkerker, Dirkzwager Advocaten & Notarissen, Netherlands

11.40-12.00

Steven Spronz, Murchison & Cumming, US

12.00-12.20

A Reflection on the Evolution of the Perception of Off-Shore Investments in the Past Ten Years, by Christophe Rapin, Meyerlustenberger Lachenal, Switzerland

12.20-12.30

Closing: Discussion and Questions

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FRIDAY 7 June, 2013

Seminar No. 9 – 14.00-17.00

BUSINESS AND INVESTMENT LAW IN THE NORDIC AND BALTIC REGION

Event Highlights

What can Nordic and Baltic countries offer for Russian business and investment? Get briefed on how to set-up a business, industry, real estate, migration issues and taxation.

Speakers

**Niels Christian Docker***Lund Elmer Sandager, Denmark*

Niels is the partner in charge of IP, marketing law and competition law at Lund Elmer Sandager. Admitted to the High Court in 2004, he has further more extensive experience as a litigator both in the High Court and in the municipal courts.

Niels' fields of law also include M&A, with several transactions conducted primarily on behalf of the purchaser. Thus, handling the transactions from initial LOT's all the way through due diligence processes to the final negotiations and drafting of comprehensive transfer agreements all form part of his experience, as well as various kinds of contract law mainly within different formats of distributorship.

Niels holds a master law degree from the University of Copenhagen and has further more studied at University of British Columbia, Vancouver, Canada as well as Monterey Institute of International Studies.

Markus Myhrberg, Lexia, Finland

Markus is a partner of Lexia Attorneys and head of Lexia's IP, Technology and Media practice. His main focus is on IP intensive industries, including information technology, media & entertainment, marketing, creative industry and other innovative industries such as clean-tech and mobile industry. Markus advises domestic and international clients on IPR, Company law and Contracts, Privacy matters, Financing (incl. Venture Capital and Crowd funding) and Marketing Law. He is also responsible for Lexia Growth Program for startups and growth companies.

**Max Björkbom***Hökerberg & Söderqvist, Sweden*

Max Björkbom is a partner of Hökerberg & Söderqvist Advokatbyrå in Stockholm since 1997, and his practice includes advising banks, investment firms, fund management companies, credit market companies, insurance companies, and others. Examples include assistance in conjunction with structural transactions (acquisitions or

sales of entire businesses, lines of business, shares, mergers, corporate acquisitions, management buyouts, refinancing), contract negotiation regarding management of funds, financial restructurings, banking license applications, licenses to conduct securities business, fund business, financing operations and insurance business, production of various types of employee incentive schemes. Max is also experienced in representing parties in disputes and proceedings involving, for example, securities trading and other aspects of financial law, insurance law and tort law, and is the client manager for the firm's engagements to maintain compliance functions in fund management companies and insurance companies. Max has also served as a director of companies licensed to engage in insurance brokering, securities business and financing operations.

**Tom Eivind Haug***Advokatfirmaet Svendrup, Norway*

Tom Eivind Haug is cand. jur. from the University of Oslo, admitted to the bar 2000 and has since worked as a private practicing attorney with broad experience within most areas of business law. Tom joined as partner Advokatfirmaet Svendrup in January 2013.

**Urmas Ustav, Lextal, Estonia**

Urmas, as partner of Lextal Law Firm, joined the company in 2003.

Previously he was partner at HETA Law Offices, after graduating from the University of Tartu. His areas of expertise are mergers & acquisitions, competition law, property and construction, bankruptcy and debt restructuring, criminal law and white-collar crime. He is a member of the Estonian Bar Association and since 2011 he holds the position of Chairman of the Qualification Committee.

**Lina Siksniete, Lextal, Lithuania**

Lina, attorney at law, is Lina, attorney at law, is the managing partner at the law firm LEXTAL/Vilnius.

Lextal is pan Baltic business law firm operating in Lithuania, Latvia and Estonia and assisting both international and local clients. Her legal practice focuses on various aspects of commercial property transactions, including financings, acquisitions and dispositions, letting. Lina is experienced in M&A, corporate matters, drafting and negotiating commercial contracts. She has extensive knowledge of Company, Employment and Renewable energy law.

Who should attend this seminar?

This seminar is designed for business executives, directors, CEOs, development managers and directors, investors, business people and entrepreneurs, who want to find out about opportunities in the Nordic and Baltic Region, find new business partners and increase their market and client base.

Attending this seminar you will learn:

- About business opportunities in the Nordic and Baltic countries
- How to set up your business in Nordic and Baltic countries
- About the legal framework, taxation and migration requirements

Agenda

14.00-14.30

Doing Business in Denmark, by Niels Christian Docker, Lund Elmer Sandager

14.30-15.00

Doing Business in Finland, by Markus Myhrberg, Lexia

15.00-15.30

Doing Business in Sweden, by Max Björkbom, Hökerberg & Söderqvist

15.30-15.45

Coffee Break

15.45-16.15

Doing Business in Norway, by Tom Eivind Haug, Advokatfirmaet Svendrup

16.15-16.45

Doing Business in Lithuania, by Lina Siksniete, Lextal

- Ways to invest in Lithuania – investing in real estate, regulations and free economic zones
- Company types in Lithuania
- Taxation
- Migration – Schengen visa, temporary and permanent EU residence permits

16.45-17.15

Doing Business in Estonia, by Urmas Ustav, Lextal

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SEMINARS

Full list of events: <http://www.awaraeduhouse.com/en/event-calendar/>

FRIDAY 7 June, 2013

Seminar No. 10 – 14.00-16.00

BUSINESS AND INVESTMENT LAW IN CENTRAL AND EASTERN EUROPE

Event Highlights

What can Central and Eastern European Country offer for Russian business and investment? Get briefed on business set-up, industry, real estate, migration issues and taxation. Learn about the importance of Visegrad Four (Slovakia, Czech Republic, Hungary and Poland), as the business bridge between East and West, an alliance which was created to further the countries European integration.

Discover Hungary as the gateway to European business and residency, find out how to successfully set up business entities in Poland and find out about the opportunities that Czech Republic, as endlessly attractive place can offer to your business. This seminar will show you how to tap the full potential of CEE-Countries to boost your investments and business success.

Top specialists from Poland, Czech Republic, Slovakia and Hungary will give a comprehensive insight into the vast opportunities that Central and Eastern Europe offers to investors and businesses.

Speakers

Pavel Novotny, Vyskocil

Krolak & Spol., Czech Republic

Pavel graduated from the Faculty of Law of Charles University in Prague in 1994. In 1992 he studied one year at the Faculty of Law of University of Rouen in France. In 1996 he was awarded a post-graduate diploma in international law at the Faculty of law of University of Toulouse in France, including a practical training in law firms in France. In the Czech Republic, he started to work as a lawyer in 1996. He has been an associate lawyer of Vyskocil, Krolak since 1998. He is specializing in corporate law, commercial contract, property law, debt collection, loan agreement, mergers and acquisition. Languages: Czech, French, English and Russian.



Andrzej Kalwas

Kalwas & Partners, Poland

Speaker's biography to be announced.



Gerta Samelova Flassikova

Aliancia Advokátov, Slovakia

Gerta is a managing partner in the law firm Aliancia Advokátov. She has acted as the head of the legal team in privatization of water transport, chemical industry and energy on the side of the Slovak Government. Besides the corporate and business law she was focused also on the area of energy law, real estate law as well as the PPP projects.



Agnes Balassa

Bihary Balassa & Partners, Hungary

Agnes is a founding member, attorney at law and managing partner at Bihary, Balassa & Partners Attorneys at Law. Graduated from Eötvös Loránd University Budapest in 1992 with first class honors. She worked at Eörsi & Partners Attorneys at Law between 1992-1999 and got her bar Examination in 1999. Further Agnes became partner at Sándor, Bihary, Szegedi, Szent-Ivány Attorneys at Law between 1999 and 2002.

Her fields of specialization are corporate and commercial law, real property law, project finance. She is nearly native in German and fluent English.

Who should attend this seminar?

This seminar is designed for business executives, directors, CEOs, development managers and directors, investors, business people and entrepreneurs, who want to find out about opportunities in Central and Eastern Europe, expand to European markets, find new business partners and increase their market and client base.

Attending this seminar you will learn how to:

- About business opportunities in the Visegrad 4 countries
- How to use Central and Eastern Europe as link to the EU
- How to set up your business in Central and Eastern Europe
- About the legal framework, taxation and migration requirements

Agenda

14.00-14.30

The Business Bridge Between East and West, by Gerta Samelova Flassikova, Aliancia Advokátov, Slovakia

- The Visegrad 4 countries – Situation and Economic Power

14.30-15.00

Setting Up A Business In Poland By Entities From Outside of the EU – Fees, Benefit and Taxes, by Andrzej Kalwas, Kalwas & Partners, Poland

15.00-15.15

Coffee Break

15.15-15.45

Prague, Czech Republic – Endlessly Attractive Place for your Business, by Pavel Novotny, Vyskocil, Krolak & Spol.

- Overview of Russian investments and investors in Czech Republic
- Revolution in Czech law – new Civil Code and Code on Corporations (effective from 1 January 2014)
- Foundation and governance of business companies
- Property law – acquisition of real estate and leases
- Administrative and visa requirements

15.45-16.15

Hungary – Gateway to European Business and Residency, by Agnes Balassa, Bihary Balassa & Partners

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AWARA EXECUTIVE NIGHT BUFFET RECEPTION



AWARA EXECUTIVE NIGHT 2013 – THE NIGHT OF EXECUTIVES

*Thursday 6 June, 2013 at 19.00
Baltshug Kempinski Moscow*

Selected culinary delicacies, premium cocktails and drinks, cigar corner and of course top Russian and International Executives – this is the formula for the traditional Awar Executive Night, which will be held June 6, 2013 in the halls of Baltshug Kempinski Moscow with a wonderful night-view on the Kremlin.

The evening starts with live music, a selected dinner buffet by Baltshug, an exclusive wine presentation, whisky tasting and creative cocktails and selected cigars.

Aware Executive Night is a networking venue for top leaders and executives of major Russian and international companies, Ambassadors and government representatives and media representatives generate an atmosphere of interesting topics, discussions, new contacts and visions to complete the evening.



6-8 JUNE
2013



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List of All Seminars

Seminar 1: General Director Powers and Liability in Russia (June 6th, 9.30-12.00) Price 11.700 RUB

Seminar 2: Transfer Pricing in a Global Context (June 6th, 9.30-12.00) Price 11.700 RUB

Seminar 3: Contract Drafting - Workshop (June 6th, 9.30-12.00) Price 8.900 RUB

Seminar 4: Russian Inbound and Outbound Business through Asian Financial Hubs (June 6th, 15.00-18.00) Price 11.700 RUB

Seminar 5: Master Class in English Law (June 7th, 9.30-12.00) Price 7.900 RUB

Seminar 6: Investing in Mediterranean Real Estate (June 7th, 9.30-12.00) Price 7.700 RUB

Seminar 7: Russian and Global Anti-corruption Legislation (June 7th, 9.30-12.00) Price 7.700 RUB

Seminar 8: Where does Russian money go now? The Future of Offshore Jurisdiction (June 7th, 9.30-12.00) Price 7.700 RUB

Seminar 9: Business and Investment Law in the Nordic and Baltic Region (June 7th, 14.00-17.00) Price 7.700 RUB

Seminar 10: Business and Investment Law in the Central and Eastern Europe (June 7th, 14.00-16.00) Price 7.700 RUB